

Summary Report

Prepared by:

Sacramento County
Business Environmental Resource Center



March 2008

Executive Summary

This summary report has been prepared by Sacramento County's Business Environmental Resource Center (BERC) at the conclusion of Cooperative Agreement BF-96950401-0 established with U.S. Environmental Protection Agency (USEPA) for the purpose of administering grants funds for the assessment of brownfields sites in Sacramento County. In 2005, BERC submitted a successful proposal for a Brownfield Assessment Grant to the USEPA for the assessment of petroleum-related properties. The funding was used to continue the Sacramento Brownfields Assessment Project, an effort to assist owners of brownfields sites in the county. The goal of the project was to promote the revitalization of brownfields properties by focusing educational, technical, and financial assistance resources on sites in targeted areas. The objectives of the community-wide Sacramento Brownfields Assessment Project were established as follows:

- Further refine the brownfields inventory for Sacramento County,
- · Develop a Brownfields Strategy, and
- Deliver assistance to brownfields sites in the targeted areas.

The inventory effort was intended to assess the number, acreage, and location of brownfields sites in Sacramento County. The inventory effort found approximately 850 sites with known or suspected contamination. Of these, approximately 525 were found to fit USEPA's definition of a brownfield. About 350 of these brownfields sites were affected by releases of petroleum products.

BERC's Sacramento Brownfields Assessment Project for petroleum-related properties was successful in its delivery of assistance. Due to the funding provided through the petroleum grant, the project has directly assisted approximately 400 parties including property owners and managers, real estate and development professionals, and community members with questions and issues surrounding brownfield redevelopment. Of the dozens of property owners who contacted BERC, 15 site-specific consultations were made and assessments were provided for 10 parcels located in redevelopment areas. Because of the assistance provided through this project, these sites have been assessed, allowing several redevelopment projects to move forward.



Introduction

The Business Environmental Resource Center (BERC) is a unit of the Sacramento County Economic Development and Intergovernmental Affairs Department. BERC was established in 1993 and is funded and directed by a partnership of agencies and utilities including:

- Sacramento Metropolitan Air Quality Management District
- · City of Sacramento Department of Utilities
- Sacramento Regional County Sanitation District
- Sacramento Regional Solid Waste Authority
- Sacramento Municipal Services Agency
 - Department of Water Resources
 - o Planning and Community Development Department
 - County Engineering
- Sacramento County Environmental Management Department
- · Sacramento County Department of Economic Development and Intergovernmental Affairs
- Sacramento Municipal Utility District
- Sacramento County Airport System

BERC's mission is to provide multi-media regulatory assistance to area businesses through a variety of methods including a business help line, one-on-one consultations, educational workshops, an interactive website, direct mailings, and the Sacramento Sustainable Business Program. BERC has been in existence for 14 years serving over 10,000 business and government clients to date in the greater Sacramento area.

BERC's no-cost services are provided confidentially, which allows businesses to candidly discuss their environmental issues without fear of enforcement repercussions. BERC does not simply refer businesses to other agencies, but provides direct consultative services designed to address specific concerns or questions. These may include regulatory requirements for a new business, interpretation of the regulations that may affect a specific company, and suggestions for alternative compliance scenarios.

This summary report has been prepared by BERC at the conclusion of a federal brownfields assessment grant for petroleum-related properties, awarded for the 2005-07 time period, and is intended to summarize the activities carried out as part of the Sacramento Brownfields Assessment Project funded by this grant.

Background

The greater Sacramento metropolitan area is one of the fastest growing regions in California and has transitioned from a primarily government, trade, and agricultural center to a much more diverse economy. As a result, the population of the Sacramento metropolitan area is expected to expand at a rapid pace between 2000 and 2010, from 1.2 million to a projected 1.5 million according to the Sacramento Area Council of Governments. As a result of this population growth, the Sacramento region is experiencing rapid agricultural land and open space consumption, ever-worsening traffic congestion, urban sprawl, and regional air quality conditions ranking in the top 10 areas of concern for ozone in the country.

A study conducted in 2005 by the Institute of Urban and Regional Development at the University of California, Berkeley showed over 5,500 potential infill parcels in the Sacramento region, with more than half of the sites located within Sacramento County. Most of these sites averaged about an acre and half were vacant at the time of the study. The rest of the potential infill sites contained structures that, according to the study, were worth less than the land they were built on. Though various public agencies encourage infill and refill development to minimize loss of farmland and open space at urban edges, developers reported that infill and refill development was more difficult and more expensive than building on greenfields, especially when environmental contamination was a factor.



Without additional assistance, many of these potential infill sites would be passed over. In 2003, BERC recognized the need for a redevelopment assistance effort specifically designed for formerly commercial and industrial property in the older, urban core areas of the County. These properties were often ideally located for redevelopment projects but were being passed over or underutilized due to fears over environmental contamination which resulted in the creation of urban "brownfields". Brownfields are defined as abandoned, idled or under utilized industrial and commercial property where expansion or redevelopment is complicated by real or perceived environmental contamination. This effect results in declining tax revenue and blight for many older neighborhoods.

Because Sacramento never was a large industrial center, most of its brownfields are associated with commercial, smaller industrial, and transportation uses. These sites include former auto repair facilities, transportation operations, small manufacturers, storage yards, gasoline stations, and shopping centers with dry cleaners. They are typically concentrated along the older urban transportation corridors and near the Sacramento River. An assistance effort to promote the redevelopment of these sites was established to provide a catalyst for renewal in the County's older commercial corridors and designated Redevelopment Areas.

Project Objectives

In 2005, BERC submitted a successful proposal for a Subtitle A Brownfield Assessment Grant to the U.S. Environmental Protection Agency (U.S. EPA) for a petroleum-related properties assessment project. The \$200,000 funding was used to continue the Sacramento Brownfield Assessment Project. The objectives of the community-wide Sacramento Brownfields Assessment Project were established as follows:

- Create a brownfields inventory for Sacramento County to enable an understanding of the scope of the
 opportunities available and to allow for a focused assistance effort,
- Develop a Brownfields Strategy to allow for the prioritization and integration of brownfields assistance into other redevelopment efforts in the targeted communities, and
- Deliver direct technical and financial assistance to community organizations and owners of brownfields sites in the targeted areas.

This report summarizes the activities carried out by the Sacramento Brownfields Assessment Project funded by the petroleum-related site assessment grant.

Brownfields Inventory

At the outset of this project, the number of brownfields sites in the County was unknown. To determine how many brownfields sites existed in the County, BERC undertook an in-house inventory effort using a combination of existing sources:

- State Water Resources Control Board's California Spills, Leaks, Investigation, and Cleanup (SLIC) and Geotracker databases,
- California Department of Toxic Substances Control ENVIROSTOR Site Mitigation and Brownfields Reuse Program database,
- Federal Comprehensive Environmental Response, Compensation, and Liability Information System (CERCLIS) information,
- Sacramento County Environmental Management Department's "Toxisite" list, and
- Sacramento County's Assessor's records.

Federal, state, and local regulatory lists and databases of known or suspected contaminated property in the County were examined to determine those industrial and commercial sites that were abandoned, idled or under utilized. Additional information was needed to assess which sites were "underutilized". Information used included:



- Size and location of parcel.
- · Past and current uses of site,
- · Surrounding land use and zoning,
- Value Ratio value of current improvements divided by value of land.
- Floor area ratio area of improvements divided by area of property,
- · Appearance of property improvements, and
- Other information such as blight data, tax delinquency status, etc.

The inventory was intended to assess the number, acreage, and location of brownfield sites in Sacramento County. The inventory effort reviewed records for approximately 850 sites found on regulatory lists of known or suspected contaminated sites in the County. Of these, approximately 525 were found to fit the definition of brownfields with the total area affected almost 6,000 acres. About 350 of the estimated 525 brownfields sites are related to the releases of petroleum products. The brownfields site list developed by this project was not made public, nor was any effort made to keep the list up to date. It was intended solely to assist the project and direct assistance to the appropriate areas and types of sites. Former military bases were not included in the brownfield inventory for purposes of this project.

In addition to the sites identified as part of this inventory effort, there are likely other sites in the County that fit the brownfields label. The exact number of "unknowns" is difficult to estimate. An independent review of BERC's brownfields inventory methods was completed by the project consultant, Tetra Tech EMI. in October 2005.

Brownfields Strategy

Brownfields data were reviewed and sites were prioritized for assistance by BERC and the Sacramento Brownfield Working Group. Sites located within or adjacent to a designated Redevelopment Area or in a targeted commercial corridor were given priority for assistance through this project. These areas include the neighborhoods of Del Paso Heights, Alkali Flat, Oak Park, North Sacramento, Auburn Boulevard, Franklin Boulevard, and Stockton Boulevard. Other areas given priority in this community-wide assessment project included several commercial corridors targeted by the Sacramento County for revitalization. The County's 18 commercial corridors are a significant economic force, generating approximately \$28 million in sales tax revenue per year. That amount equals approximately one-third of Sacramento County's annual sales tax revenue, however, studies have shown that the annual tax revenue is declining in 11 of the County's 18 commercial corridors. See Figure 1 for the areas targeted for assistance through this project. This prioritization effort became the Brownfields Strategic Plan.



County's commercial corridors

City/County Redevelopment Area

An outreach plan was created to guide the project stakeholders to resources available for brownfield redevelopment including the assistance available through this project. Efforts made to encourage public participation in the project included:

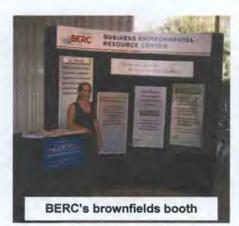
- Formation of the Sacramento Brownfields Working Group,
- Use of press releases and publicity including a paid advertisements campaign,



- · Brownfields Project exhibit booth with handouts and fact sheets.
- Direct mailings of informational packets to property owners, interested parties, and community groups.
- · Speaking engagements with community and business leaders,
- · Quarterly e-newsletter for interested parties, and
- Project website www.sacramentobrownfields.org.

The Sacramento Brownfield Working Group, established by BERC in 2003, consists of representatives of:

- California Department of Toxic Substances Control (DTSC),
- ♦ California Environmental Protection Agency (Cal/EPA).
- Sacramento Housing and Redevelopment Agency (SHRA),
- · City of Sacramento Economic Development Department,
- County of Sacramento Economic Development and Intergovernmental Affairs Department,
- · Sacramento County Environmental Management Department,
- Capital Area Development Authority (CADA), and
- California Environmental Restoration Fund (CERF).



Formation of the Sacramento Brownfields Working Group was key to the success of this project. Group representatives were responsible for providing important input overseeing into the development of the brownfields strategy and for providing assistance with specific brownfields sites. This informal group met periodically to foster interagency cooperation and to "fast-track" site assessments when needed.

A regional brownfields conference was organized by BERC with assistance from Working Group members and held on February 18, 2005. The conference was attended by over 150 professionals from all over California interested in the issues surrounding brownfields redevelopment. Grant funds were not used for this conference (it was registration fee and BERC supported), however, the conference served as the kickoff event for the project. In all, BERC contributed approximately \$30,000 in expenses and in-kind support to the Sacramento Brownfields Assessment Project over the 2 year cycle of this grant.

See the attachments to this report listed below for samples of the ads, newsletters, handouts, and presentations developed for the project outreach efforts.

Attachment A - Sample ad in Sacramento Business Journal

Attachment B - Sample of e-newsletter

Attachment C - BERC Brownfields Fact Sheet

Attachment D - Conference registration form

Delivery of Technical and Financial Assistance

As part of the project, brownfields owners were offered technical and financial assistance that included a series of informational one-on-one consultations with BERC staff and its private consultants, site visits, and funding for Phase I and Phase II environmental site assessments (ESAs) for selected sites. BERC's environmental consultant, Geocon Consultants, Inc., was chosen through a competitive bid process to assist with the consultations and to perform site assessments.

The no-cost consultation sessions were intended to provide owners with site-specific information on the regulatory process and contamination issues, potential assessment and remediation strategies, and available resources such as the California Environmental Redevelopment Fund (CERF) and California Recycle Underutilized Site Program (Cal Re-USE) assessment funding, the state's Voluntary Cleanup Program, and cleanup funding options.



The Phase I ESAs offered as part of this project were performed in accordance with the federal All Appropriate Inquiry (AAI) standards. The Phase II ESAs were typically limited to an initial investigation into the contamination status of a site; they did not include delineation of any discovered contamination. A project-wide Quality Assurance Project Plan (QAPP) was created to guide the work for all Phase II ESAs conducted as part of this project and BERC's petroleum assessment project, to help expedite the approval process for each Sampling and Analysis Plan (SAP) prepared. The QAPP incorporated innovative cost and time saving strategies, such as the Triad Approach to site assessment.

Sites selected for site assessment assistance were evaluated for location, site and owner qualifications, the redevelopment plan, concurrence by the overseeing redevelopment agency, and other site-specific data. Detail on the ESAs performed by BERC's consultants is provided in the following pages.

Project Results

The Sacramento Brownfields Assessment Project for petroleum-related sites was successful in its delivery of direct technical and financial assistance to community redevelopment organizations and owners of brownfields sites in the targeted areas. The project completed the following:

- Number of information packets sent to property owners over 300;
- Number of consultations conducted by project consultant and/or BERC staff 15;
- Number of Phase I ESAs completed 8 sites; and
- Number of Phase II ESAs completed 2 sites.

Involvement with the federal brownfields assessment grant program has allowed Sacramento County to build in-house expertise and pass it along to other local programs and to community revitalization organizations. While BERC staff had some in-house regulatory, investigative, and remedial experience, the capacity building opportunities offered through the grant program such as the regional and national brownfields conferences have provided staff the technical knowledge needed to allow BERC to work directly with local regulators to develop cost-effective technical scopes of work to better manage project funds.

The Sacramento Brownfields Assessment Project has employed the tried and true means for stakeholder outreach including direct mailings, newspaper advertising, workshops, a conference, newsletters, and interagency relationship building. Working with representatives from USEPA Region 9, California Department of Toxic Substances Control, the Central Valley Regional Water Quality Control Board and other agencies interested in the restoration of contaminated sites has helped to link BERC's efforts to state programs such as the Cal Re-USE program and the Voluntary Cleanup Fund. Working with local redevelopment organizations has helped leverage ongoing state and local revitalization efforts and connected the brownfields project to Sacramento County's broader commercial corridor and Redevelopment Area Plans.

While the project has been successful in eliciting community involvement and support, BERC has recognized that the program needs continual public outreach and new strategies for marketing the benefits it offers for brownfields redevelopment. It has become clear that public outreach, especially to the private sector, requires sustained effort. Developers, real estate professionals, and landowners do not always see the value in commercial and industrial site assessment - their attitudes are often shaped by fear and misinformation creating for a lingering resistance to brownfields redevelopment. Another barrier identified by this project are existing County land use regulations that hinder innovative developments, especially when it comes to mixed-use projects.



Summary and Next Steps

Because contaminated site owners may be uneasy when dealing with regulatory agencies, redevelopment of small, privately-owned brownfields requires both technical and regulatory assistance. Brownfields redevelopment programs have found that assistance with negotiating the regulatory process for environmentally-impacted property can provide far more results than even financial assistance can, particularly for smaller sites.

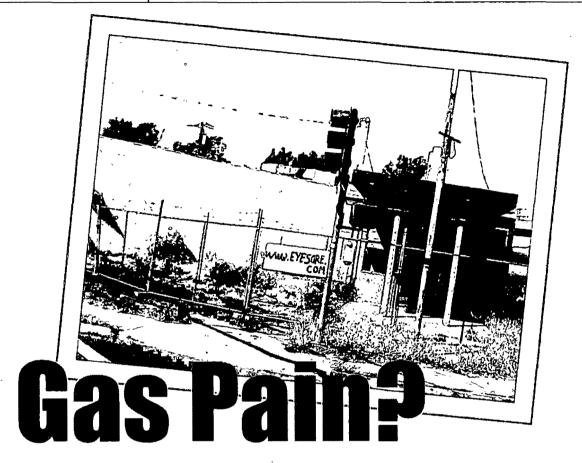
The Sacramento Brownfields Assessment Project for petroleum-related sites was successful in its delivery of assistance. Due to the funding provided through the hazardous substances grant, the project has directly assisted approximately 400 parties including property owners and managers, real estate and development professionals, and community members with questions and issues surrounding brownfield redevelopment. Of the dozens of property owners that contacted BERC, 15 site-specific consultations were made and assessments were provided for 10 parcels located in redevelopment areas. Because of the assistance provided through this project, these sites have been assessed, allowing redevelopment projects to move forward.

BERC's role as a mediator and business advocate makes it an ideal administrator for a brownfields assessment grant geared for smaller, privately owned properties. BERC, through its multi-media compliance assistance approach, was able to help many site owners and operators by providing assistance with understanding the environmental and regulatory issues surrounding contaminated property redevelopment and helped identify potential cleanup financing sources.

BERC is working with its parent organization, the County's Economic Development and Intergovernmental Affairs Department, to develop a continuing fund for brownfields assistance. This fund will continue this vital work to encourage redevelopment in the Sacramento County's older, urban neighborhoods.



ATTACHMENT A - Sample ad in Sacramento Business Journal



Are you in possession of property which had been formerly used as a gas station, drycleaner, auto shop or other commercial or industrial use? Not sure what your options are?

You're in luck! BERC will be hosting a series of six no-cost, workshops beginning in July. Issues to be discussed: the financial, technical and regulatory concerns related to redevelopment of contaminated property.



WORKSHOP 1:

July 13, 2005 — 6:30-8:30 pm The Clarion Hotel 2600 Auburn Blvd. Sacramento

For more info contact Marcy Barnett, BERC at 364-4108, or visit us at www.sacramentobrownfields.org. Registration not required

BROWNFIELDS

April 2006

Revitalizing Sacramento Communities

Business Environmental Resource Center (BERC) ● 10425 Norden Ave, Mather, CA 95655-4130 ● (916) 364-4110 ● www.sacberc.org

The BERC Brownfields e-Newsletter

BERC Hits the Streets

Brownfield owner featured in Sacramento Business Journal article

With the assistance of our braywhields project contractor, Techtaw, 8ERC has been busy conducting an extensive outreach effort to promote the spring 2006 series of brawnfields workshops. A mailing of over 300 postuards along with neighborhood visits are being made in order to get property owners, real estate professionals, and community members out to learn about the opportunities that exist for the redevelopment of affected properties in Sacraimento County: BERC thelcomes all of those interested to join us at one of the uplcoming workshops.

Properties Moving Toward Redevelopment

BERC is currently working with several properly owners and developers who are taking steps toward redevelopment. While the projects are in different stages of development, from initial planning to construction, they have all received support from BERC's brownfields team.

Assistance ranges from consultations regarding planning and zoning requirements for new development and community meatings to build support for the new project, to investigative work to determine if a property is contaminated. One such project is located in the formerly industrial, downtown Sacramento R Street conider. This project is just getting started using BERC's contractor for its Phase II environmental site assessment.

In the April 21, 2006 ledition of the Sacramento business Journal, a BERC brownfield client was featured in an article detailing the difficulties faced in the redevelopment of potentially contaminated properties. He and others, along with BERC's Marcy Barnett were interviewed for the gricle filled "Fear of taxing slows redevelopment" by Celia Lamb. To see the article, use this links news story.

Upcoming Brownfields Workshop Dates

A no-cost workshop on getting started with redeveloping conformated property will be affected at various locations throughout sociamento County, Property owners, community members, real estate professionals and others interesting in the issue are invited to affect. Registration is not required.

May 10th 2006 6:30-8:30 pm Headquarters Building, Conference Room

> May 17th 2006 6:30-8:30 pm Governors Inn 210 Richards Blvd, Sacramento

10503 Armstrong Ave. Mather

June 7® 2006 6:30-8:30 pm North Highlands Library- Community Room 4235 Antelope Rd. North Highlands

> June 21st 2006 6:30-8:30 pm Florin Station-Community Room 7000 65st St. Sacramento

For more information on the locations of the workshops including driving directions, please contact Rich Brown of BERC at (916) 231-0014



For more information about BERC's Brownfields Assessment Project, please contact Marcy Barnett at (916) 364-4108.

Director's Corner

BERC welcomes the addition of TechLaw and Geocon Consultants, Inc. to its brownfields team. Both of these consulting firms bring a wealth of experience to our project. With their help BERC will be able to accomplish its goal of helping to turn underused brownfields sites into community assets.

Rob White

About BERC

BERC is a:

- resource center that provides confidential assistance to businesses and government agencies, promoting economic success and environmental quality.
- joint service provider funded by a coalition of local environmental, public works and utility agencies to assist businesses in complying with federal, state and local regulations.
- supporter of pollution prevention, environmental restoration and development tocused on smart growth



www.sacherc.oro

Business Environmental Resource Center

10425 Nursian Avenue Marian; CA 19665-4120 1916/364-4110 main 1916/364-4118 fm

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BERC is a joint service provider and partner with:

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GUIDANCE PUBLICATION

JUNE 2005

SACRAMENTO BROWNFIELDS ASSESSMENT PROJECT

About the Project

BERC has received \$400,000 in grant funds from the U.S. Environmental Protection Agency (EPA) to Intitate the Sacramento Brownfield Assessment Project to assist owners of sites contaminated with petroleum and hazardous substances.

This project is part of a joint effort between the City of Sacramento and Sacramento County effort to revitalize older urban neighborhoods and commercial corridors county-wide.

What Assistance Does the Project Offer?

The project offers owners of contaminated sites:

- A series of informational workshops.
- Private sessions with environmental consultants.
- Phase I Environmental Site Assessments for selected sites.
- Phase II Environmental Site Assessments for selected sites.

What Type of Information Will the Workshops Offer?

The workshops will offer:

- Information on the tools and resources available to redevelop contaminated property to site owners, community groups, and other interested parties,
- discussion by representatives from lending institutions and redevelopment organizations on the environmental, financial, and real estate benefits of redevelopment, and
- technical information on various aspects of sile redevelopment (such as the sile assessment and remediation processes, sources funding for site assessment and remediation work, and the availability of other assistance programs).

What is the Purpose of the Consultations?

Individual, site-specific consultations will be provided at no-cost by qualified third-party environmental consultants.

Consultations will be performed in a private setting and will provide owners with site-specific information on:

- the regutatory process and confamination issues,
- potential assessment and remediation strategies, and
- available resources.

Promoting business success and enhancing environmental quality by providing a free technical resource center on behalf of local government



GUIDANCE PUBLICATION

What is an **Environmental** Site Assessment?

Environmental Site Assessments (ESAs):

- provide information about existing environmental conditions at properties.
- are commonly conducted as part of the transfer of Industrial or commercial property to satisfy EPA's "All Appropriate inquiry" requirements.
- are typically performed in phases, if a Phase I ESA, a site inspection and records search, indicates there are environmental concerns, a Phase III ESA may be conducted to Identify the character and extent of suspected contamination.
- typically include the collection of samples for analysis (Phase II ESAs).

What Types of Sites are Eligible?

in general, eligible sites are:

- abandoned, Idle or underused Industrial, commercial, or residential properties where expansion or redevelopment is complicated by real or perceived environmental contamination.
- located within the boundaries of Sacramento County,
- owned privately or by a redevelopment agency, and
- those whose owners apply for assistance and cooperate with the terms of assistance.

There are additional selection criteria and some types of sites are excluded from eligibility. Call BERC for more information.

Priority Criteria

Priority will be given to:

- Sites located within or near a designated Redevelopment Area or Commercial Corridor with a viable redevelopment plan, and
- applicants developing the greatest potential for community improvement.

Who May Apply for Assistance?

Eligibility for assistance is limited to the property owner.

The owner must complete an application form, sign a site access agreement, and agree to allow informational reporting to U.S. EPA including the disclosure of Phase I/II ESA report(s) to the appropriate environmental agency.

Where Can I Find Addifional Information?

- Call BERC for more information or an application form.
- See www.sacramentobrownfleids.org for additional information.

California Environmental Protection Agency, Central Valley Regional Water Quality Control Board, California Department of Toxic Substances, County of Sacramento and City of Sacramento invite you to attend a workshop:

Central California Brownfields -The Road to Reuse



Wednesday February 23, 2005 9:00 a.m. - 4:00 p.m. Holiday Inn Convention Center 300 J Street Sacramento, CA



Speakers:

Wayne Nastri, Region 9 Administrator U.S. Environmental Protection Agency Robert Schneider, Board Chair, Central Valley Regional Water Quality Control Board B.B. Blevins, Director California Department of Toxic Substances Control

Keynote Speakers:

Cindy Montañez, California Assemblymember Myra Blakely, U.S. Environmental Protection Agency Christopher Cabaldon, Mayor of West Sacramento/Regional Board Member

This all-day workshop will provide property owners, realtors, consultants, attorneys, redevelopment professionals, environmentalists, and community members with a practical understanding of state and local programs and resources available for transforming environmentally impaired properties. Topics to be discussed include:

- AB 389 Brownfields Reform Act
- **Brownfields Inventory Process**
- Screening Levels
- **Underground Storage Tank sites**
- · Agency Brownfields Coordination
- Cleanup Funding Opportunities
- State and Local Site Assessment and Cleanup Programs

REGISTRATION FORM

Name:		
Organization:		
Street Address:		
City:	State:	
Zip:	Phone:	
e-mail:	Fax:	

Workshop fee - Lunch is included in the cost of the workshop Please circle:

> \$50.00 Gov't agency and non-profit organization representatives

\$75.00 All Others

For registration and additional information call Sacramento County BERC at (916) 364-4110 or register online at www.sacberc.org/road-to-reuse.html Space is limited - pre-registration is required.



California Environmental Protection Agency www.calepa.ca.gov



(918) 364-4110 (918); 364-4115 fax City of Sacramento Development Services www.sacberc.org



Department. www.cityofsacramento.org